



Wastewater Utility

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December 19, 2018

Mayor Chuck Fewell
Board of Works & Public Safety
10 South State Street
Greenfield, IN 46140

Re: Payloader Bid Award

Mayor & Board Members,

Quotes to replace the Greenfield Wastewater Utility's 2004 Caterpillar payloader were opened at the December 11th Board Meeting. We used our 14-year old payloader as a trade-in for a new piece of equipment. We were looking for a loader with similar size, strength and loading abilities of our previous unit, but with better reach.

MacAllister quoted a 2019 Caterpillar 930M High Lift with trade-in allowance totaling \$181,721. RPM Machinery quoted a new Case 621G/XR less trade-in value at \$149,087 and West Side Tractor Sales a 2019 John Deere 544L, less trade-in value of \$144,000.

Our operators had spent several days comparing all three loader's specs. The crews were looking for strength, smoothness of operation, cab room, transport comfort and several other attributes found in their years of experience. They found each unit had comparable abilities. The one thing we wanted on this new loader was extended reach, which turned out to be an option on every unit.

We feel that the quote for a John Deere 544L in the amount of \$144,000 from West Side Tractor is the lowest and best bid. We have received great service on our John Deere backhoe over the last 5-years and we expect the same service on our new payloader.

Respectfully Submitted,

David Scheiter, Manager

Greenfield Wastewater Utility

cc: Michael Fruth, Utility Director