



451 Meek Street: Greenfield, Indiana 46140
www.greenfieldin.org
Phone 317-477-4350

November 13, 2018

Mayor Chuck Fewell
Board of Works and Public Safety
10 South State St.
Greenfield, IN 46140

Re: Fencing quote award

Mayor and Board Members,

At the October 23, 2018 meeting, quotes were opened for the replacement/repair of security fencing at three of our facilities. The first is the South Treatment Plant, next the West Water Tower, and finally the North Water Tower. Each of these locations have deficiencies due to age of material and environment conditions. We solicited quotes from five companies and two responded. Those companies are listed below with a comparison of the quoted prices for each location. I have included the quotes and the solicitation document for the Board's reference. This project will be funded from our Outside Contractor's line item.

K & K Fencing Co Inc.

Capital Fencing Co. Inc.

South Treatment Plant- Total cost- \$30,280.00

Replacement of 800' of 6' tall chain link fence
18' wide double swing gate
12' wide double swing gate
5' swing gate.

South Treatment Plant- Total cost- \$25,600.00

Replace 795' of 6' +1' galvanized chain link
2 Slide gates
2 swing gates
2 man gates

West Water Tower- Total cost- \$2,880.00

Replacement of 20' of 6' tall chain link fence
10' wide double swing gate
Replace 150' of barbed wire
Install 370' of tension wire for the entire fence.

West Water Tower- Total cost- \$4,200.00

Replace 50' of 6' +1' green chain link fence
Reset posts
1 swing gate

North Water Tower- Total cost- \$3,680.00

Replacement of 3 posts
Install 56" wide x 7' tall single swing gate
Eliminate gaps at bottom of fence

North Water Tower- Total cost- \$6,900.00

Replace 120' of 8' black chain link
New posts
New 6- gauge fabric on posts
Re-use old gate frame with old gate rollers

Total Project cost: \$36,840.00

Total Project cost: \$36,700.00

The quotes were to include a two year warranty for all the work to be performed, and to haul away the replaced materials off site for proper disposal. Review of the submitted quotes only one company met these requirements by including specific statements on the quotes for each location. The city typically awards to the lowest quote. The absence of the warranty and the statement of disposal of the material are the requirements not met by Capital Fencing.

I recommend that the Board approve the selection of the most responsive and responsible company, acknowledging that this company is not the low bid, of K & K Fencing Co. Inc. for a total project amount of \$36,840.00. I would welcome any questions the Board may have on this request.

Respectfully Submitted,

A handwritten signature in black ink, appearing to read "Charles Gill", written over a faint, illegible typed name.

Charles Gill
Water Utility Manager

cc: Mike Fruth, Utility Director
Dan Worl, Business Manager