

Dan L. Worl
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GREENFIELD MUNICIPAL UTILITIES
10 South State Street
Greenfield, IN 46140

Payloader Bid Award

Mayor & Board Members,

On December 11th, bid packets were opened for the Greenfield Wastewater Utility's replacement of their 2004 Caterpillar payloader. The goal was to use the 15 year old payloader as a down payment and purchase a new unit that was of a similar size, strength and loading ability but with better reach.

After reviewing the bids, the following results were calculated.

MacAllister (Cat)

Cost \$199,721

Trade-In \$18,000

Final Cost \$181,721

RPM Machinery (Case)

Cost \$167,687

Trade-In \$18,500

Final Cost \$149,087

West Side Tractor (John Deere)

Cost \$178,000

Trade-In \$34,000

Final Cost \$144,000

We feel the West Side Bid of \$144,000 for the John Deere 544L is not only the lowest but best buy as we have received great service on other equipment from West Side and expect the same service with this unit.

Thank You,

Dan L. Worl



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Wastewater Utility
809 South State Street · Greenfield, Indiana 46140
wwtp@greenfieldin.org
Phone 317-477-4360 Fax 317-477-4361

December 11, 2018

2019 Payloader Bidders List

MacAllister: (CAT)

Cost for Tractor:

\$ ~~181,721.76~~ 199,721 <sup>OK
DLW
3/21/19</sup>

Trade-In Value:

\$ ~~18,000~~ 18,000

Total Cost Less Trade-In Value:

\$ ~~163,721.76~~ 181,721

RPM Machinery: (Case)

Cost for Tractor:

\$ 167,587

Trade-In Value:

\$ 18,500

Total Cost Less Trade-In Value:

\$ 149,087

West Side Tractor: (John Deere)

Cost for Tractor:

\$ 178,000

Trade-In Value:

\$ 34,000

Total Cost Less Trade-In Value:

\$ 144,000



JOHN DEERE

Customer Purchase Order for John Deere Construction and Forestry Products - USA

PURCHASER NAME AND ADDRESS (First Signer)			
NAME (First, Middle, Last)			
CITY OF GREENFIELD WASTEWATER UTILITY			
STREET or RR			
809 SOUTH STATE ST			
CITY	STATE	ZIP CODE	COUNTY
GREENFIELD	IN	46140	HANCOCK
PHONE NUMBER		EMAIL ADDRESS	
(317) 477-4360			
PURCHASER NAME AND ADDRESS (Second Signer)			
NAME (First, Middle, Last)			
STREET or RR			
CITY	STATE	ZIP CODE	COUNTY
PHONE NUMBER		EMAIL ADDRESS	

SELLER NAME AND ADDRESS			
DEALER NAME		Dealer Account No.	
West Side Tractor Sales		17-8511	
STREET or RR			
7355 E. 30th St.			
CITY	STATE	ZIP CODE	DATE OF ORDER
Indianapolis	IN	46219	
DEALER ORDER NO.:		TYPE OF SALE:	
		<input checked="" type="checkbox"/> CASH <input type="checkbox"/> LEASE <input type="checkbox"/> TIME SALE	
PURCHASER TYPE:		MARKET USE CODE:	
5 - City/Town/Village		82 - Gas/Water/Electric Util. Co	
Add customer to Mailing List (Check One or More)			
<input type="checkbox"/> Construction <input type="checkbox"/> Utility <input type="checkbox"/> Forestry <input type="checkbox"/> Government			
CUSTOMER IS:		Purchaser Acct.:	
<input type="checkbox"/> Business <input type="checkbox"/> Individual		GREEN027	
<input type="checkbox"/> Social Security		IRS No: <input type="checkbox"/> EIN No.	
No.:			

EXTENDED WARRANTY IS:		Location of first working use:		STATE	COUNTY CODE
<input type="checkbox"/> Accepted	<input checked="" type="checkbox"/> Rejected	(Initials)		IN	IN059
		County	HANCOCK	City	GREENFIELD

Ultimate Uptime Package purchased Yes No _____ initials

QTY	NEW	DEMO	RENT	USED	EQUIPMENT (Model, Size, Description,)	Hours of Use	Pin or Serial Number	Delivered Cash Price
1	X				2019 John Deere 544L 4WD Loader	1	FACTORY NEW	\$ 178,000.00
					AS PER QUOTE			
STANDARD DEERE WARRANTY 1 YEAR UNLIMITED HOURS								(1) TOTAL CASH PRICE \$ 178,000.00

QTY	DESCRIPTION OF TRADE IN (Hours of Use)	Pin or Serial Number	AMOUNT
1	2005 CAT 924G with 4656 hours	CAT924GPDDA01870	\$ 34,000.00
			\$ -
			\$ -

ACKNOWLEDGEMENTS: Purchaser offers to sell, transfer, and convey the item(s) listed as "Trade In" to the Dealer at or prior to the time of delivery of the above product(s), as a "trade-in" to be applied against the cash price. Purchaser represents that each "trade-in" item shall be free and clear of all security interests, liens, and encumbrances at the time of transfer to the Dealer except to the extent shown below. The price to be allowed for each "trade-in" item is listed on this document. The Purchaser promises to pay the balance due (line 9) shown hereon in cash, or to execute a Time Sale Agreement (Retail Installment Contract), or a Loan Agreement for the purchase price of Product(s), plus additional charges shown thereon, or to execute a Lease Agreement, on or before delivery of the equipment ordered herein. Despite delivery of the Product(s) to the Purchaser, title shall remain with the seller until one of the foregoing is accomplished. The Purchaser and the Dealer agree that this Purchase Order is not a security agreement and that delivery of the Product(s) to the Purchaser pursuant to this Purchase Order will not constitute possession of the Product(s) by the Purchaser, as a debtor, for the purposes of the purchase money security provisions in any statutes relating to personal property security or its equivalent. Purchaser understands that its rights in connection with this purchase are limited as set forth in this Purchase Order.

(2) Total Trade In Allowance	\$ (34,000.00)
(3) Balance (1-2)	\$ 144,000.00
(4) Sales Tax	\$ -
(5) Additional Fees	\$ -
(6) Subtotal (3 & 4 & 5)	\$ 144,000.00
(7) Rental Applied	\$ -
(8) Cash With order	\$ -
(9) Balance Due (6-(7 & 8))	\$ 144,000.00

West Side Tractor Sales

7355 E. 30th St. • Indianapolis, IN 46219
 (317) 544-3411 • Fax (317) 544-3420



PRICE QUOTATION

TO: COMPANY NAME: CITY OF GREENFIELD WASTEWATER UTILITY		DATE: December 11, 2018	WSTS STOCK NUMBER: 042565
ADDRESS: 809 SOUTH STATE ST		MODEL NUMBER: 544L	TERMS: Payment Upon Delivery
CITY, STATE, ZIP: GREENFIELD IN 46140		PROPOSED SHIPPING DATE: APX. 90Days ARO	TO BE SHIPPED VIA:
CONTACT: Dave Scheiter	PHONE NUMBER: (317) 477-4360	SALESPERSON: Bill Ettinger	

HERE IS OUR QUOTATION ON THE GOODS NAMED, SUBJECT TO THE CONDITIONS NOTED:

CONDITIONS: The prices and terms on this quotation are not subject to verbal changes or other agreements unless approved in writing by the home office of the seller. All quotations and agreements are contingent upon strikes, accidents, fires, availability of materials and all other causes beyond our control. Prices are based on costs and conditions existing on date of quotation and are subject to change by the seller before final acceptance.

Typographical and stenographical errors subject to correction. Purchaser agrees to accept overage or shortage not in excess of ten percent to be charged for pro-rata. Purchaser assumes liability for patent and copyright infringement when goods are made to purchasers specification. When quotations specifies material to be furnished by the purchaser, ample allowance must be made for reasonable epollage and material must be suitable quality to facilitate efficient production.

Conditions not specifically stated herein shall be governed by established trade customs. Terms inconsistent with those stated herein which may appear on Purchasers formal order will not be binding on the seller.

QUANTITY	DESCRIPTION	
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1 2019 John Deere 544L 4WD Loader
Serial Number FACTORY NEW
With 1 Approximate Hours Prior Use
Equipped With:

ALL IN STOCK UNITS SUBJECT TO PRIOR SALE
Quote valid for 30 days

- COUNTERSHAFT-TYPE POWERSHIFT™
- JOHN DEERE POWERTECH™ PVS 6068 TURBO DIESEL ENGINE RATED 174HP
- JD POWERTECH ENGINE
- 130 AMP ALTERNATOR
- FLAT BLACK CURVED STACK
- AIR INTAKE W PRECLEANER
- AUTOMATIC REVERSING HYD FAN
- JDLINK ULT 5 YEAR SERVICE
- CAB w HEAT and A/C
- 7 INCH DISPLAY MONITOR
- HIGH LIFT ZBAR DUMP HIEGHT 9' 10"
- DELUXE SEAT, CLOTH
- SINGLE LEVER JOY STICK
- THREE FUNCTION HYDRAULICS
- RIDE CONTROL
- 8 AMP CONVERTER
- AXLE w FRNT and REAR DIFF LOCK
- AUTOMATIC DIFFERENTIAL LOCK
- FULL WIDTH FR & REAR FENDERS
- LEFT & RIGHT SIDE STEPS
- 80 INCH WIDE FORK FRAME
- 60 INCH CONSTRUCTION TINES
- PREMIUM LED LIGHT PACKAGE
- REAR HITCH & COUNTERWEIGHT
- REAR CAMERA
- EXTERIOR MIRRORS - STANDARD
- HYD COUPLER-JRB 416 PATTERN
- ENGINE BLOCK HEATER
- ENVIRONMENTAL DRAIN & PORTS
- CAB FRESH AIR PRECLEANER
- ELECT CORR PRVTN PKG
- ENGINE COMPARTMENT LIGHT
- GUARDS-TRANSMISSION & BOTTOM
- NBP 20.5R25 1* L3 RADIAL 3PC
- HD 2.5 CU.YD. 4 in 1 BUCKET with BOLT ON EDGE

STANDARD DEERE WARRANTY 1 YEAR UNLIMITED HOURS

Optional Extended 36 Mth/3,000 Hr. Power Train & Hyd. Warranty. Add \$1,895.

	Sell Price	\$178,000.00
Trade-In: 2005 CAT 924G with 4656 hours	Less Trade-ins	(\$34,000.00)
	Sales Tax	\$ -
		\$ -
		\$ -
		\$ -
	Balance Due	\$ 144,000.00

FLEET MONITORING SERVICE INCLUDED THROUGH JDLINK ULTIMATE SUBSCRIPTION

DISCLOSURE OF REGULATION APPLICABILITY: When operated in California, any off-road diesel vehicle may be subject to the California Air Resources Board In-Use Off-Road Diesel Vehicle Regulation. It therefore could be subject to retrofit or accelerated turnover requirements to reduce emissions of air pollutants. More information is available on the California Air Resources Board website at <http://www.arb.ac.gov/msprog/ordiesel/ordiesel.htm>.

IMPORT WARRANTY NOTICE: The Standard Warranty for new John Deere construction and forestry products is set forth in a separate document provided by the dealer. Please read the Standard Warranty carefully before signing. No express warranty is made unless specified in the Warranty Statement. PURCHASER'S RIGHTS AND REMEDIES PERTAINING TO THIS PURCHASE ARE LIMITED AS INDICATED IN THE STANDARD WARRANTY AND PURCHASE ORDER. WHERE PERMITTED BY LAW, NO IMPLIED WARRANTY OF MERCHANTABILITY CONDITIONS OR FITNESS IS MADE.

TERMS & CONDITIONS VERIFICATION STATEMENT

Use of John Deere Services, ("Services") if applicable, and all rights and obligations of John Deere and the Purchaser (or "Customer" as identified in the applicable agreement), are governed by the terms and conditions outlined in the Warranty Statement and the applicable John Deere Construction & Forestry Company Subscriptions & Data Services Dealer Agreement and/or Customer Data Services agreements available at www.JohnDeere.com/Agreements. Purchaser agrees to be bound by these terms and conditions if Purchaser activates or otherwise uses any of the Data Services. If Purchaser does not agree to these terms and conditions, Purchaser must not activate or otherwise use the Data Services.

The undersigned purchaser(s) (the "Purchaser") hereby orders the product(s) (the "Product") described above from the Dealer. The Dealer shall not be liable for failure to provide the Product or for any delay in delivery if such failure or delay is due to the Dealer's inability to obtain such Product from the manufacturer or supplier or other cause beyond the Dealer's control. The cash price shown above is subject to the Dealer receiving the Product from the manufacturer or supplier prior to any change in price by the manufacturer or supplier and is also subject to any new or increased taxes being imposed upon the sale of the Product after the date of this Purchase Order.

Purchaser's signature below acknowledges the Purchaser has received a copy of the Standard Warranty, Version 8.0 (Initials) _____ and understands its terms and conditions.

Purchaser (First Signer) _____ Signature _____ Date _____

Purchaser (Second Signer) _____ Signature _____ Date _____

Dealer Representative Bill Ettinger Signature *Bill Ettinger* Date _____

Salesperson BILLETZGER Signature *Bill Ettinger* Date _____

DELIVERY ACKNOWLEDGEMENT

Delivered with Operator's Manual Purchaser Signature:
On: _____