



Wastewater Utility

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November 20, 2018

Mayor Chuck Fewell
Board of Works & Public Safety
10 South State Street
Greenfield, IN 46140

Re: Equipment Purchases

During the 2019 City Council Budget Hearings we received approval on our requests for a new payloader, crane truck and pick-up truck. The payloader and crane truck will have a lead time of several months to build the vehicles. Our 2004 payloader, 1995 crane truck and 2004 pick-up will be used for trade-in values on these vehicle purchases.

We plan to submit our payloader specifications to John Deere, Caterpillar and Case. Pricing for these units will come through the NJPA (National Joint Powers Alliance) which has changed its name to Sourcewell. If you recall, we purchased our new Vactor truck last spring and it came through the NJPA program. We saved about \$14,000 when comparing prices from the supplier's discounted cost and \$17,000 less than the GSA (General Services Administration) program's pricing. A payloader is about ½ the cost of the Vactor, so we can hope for substantial savings by purchasing through Sourcewell.

The crane truck will most likely come from a local truck supplier. It would be too difficult to price this vehicle through Sourcewell because of all the separate components required to build this unit such as cab & chassis, tool body, crane, power sprayer, etc. We plan to equip this truck with some of the equipment that we use to have to pull behind on a trailer, making it more versatile and safer for our Crews.

We are requesting the Board's permission to seek pricing for a new 2019 payloader and 2019 crane truck due to their longer build times. Our existing equipment will be used for trade-in value on both units. The pick-up that was approved will be looked at after the first of the year.

Sincerely,

David Scheiter

David Scheiter, Manager
Greenfield Wastewater Utility

cc: Michael Fruth, Utility Director
Dan Worl, Business Manager

