



MOTOROLA SOLUTIONS

Quote Number: QU0000250995

Effective: 22 OCT 2013

Effective To: 21 DEC 2013

Bill-To:

GREENFIELD POLICE DEPT
116 S STATE ST
GREENFIELD, IN 46140
United States

Ultimate Destination:

GREENFIELD POLICE DEPT
116 S STATE ST
GREENFIELD, IN 46140
United States

Attention:

Name: Joe Munden
Email: jmunden@greenfieldin.org
Phone: (317) 325-1204

Sales Contact:

Name: Jenny Edwards
Email: jedwards@ers2way.com
Phone: 317-691-1660

Request For Quote: 10222013JE
Contract Number: 17066 - IN, State of
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	Your price	Extended Price
1	5	H98UCF9PW6AN	APX6000 700/800 MODEL 2.5 PORTABLE	\$1,650.00	\$8,250.00
1a	5	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	\$386.25	\$1,931.25
1b	5	QA01648AA	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY	\$3.75	\$18.75
1c	5	QA00582AB	ALT: LIION IMPRES 4100 MAH FM/CSA IP67 (NNTN7033A)	\$123.75	\$618.75
1d	5	H38BT	ADD: SMARTZONE OPERATION	\$900.00	\$4,500.00
1e	5	Q361AR	ADD: P25 9600 BAUD TRUNKING	\$225.00	\$1,125.00
1f	5	QA00583AC	ADD: ENABLE BLUETOOTH SOFTWARE	\$112.50	\$562.50
1g	5	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)	\$75.00	\$375.00
1h	5	Q947BC	ADD: RADIO PACKET DATA	\$150.00	\$750.00
1i	5	H842AU	ADD: SINGLE UNIT PACKING	-	-
1j	5	H635UY	ADD: 2013 APX PROMO	\$-450.00	\$-2,250.00
2	5	WPLN7080A	IMPRES CG SU APX7000 US/NA/CA/LA	\$93.75	\$468.75
3	5	PMMN4060B	PSM IP55 WITH 3.5MM JACK RX 24IN	\$123.00	\$615.00
4	5	PMAF4002A	APX 7000 700/800MHZ PSM ANTENNA	\$9.00	\$45.00
5	250	SVC03SVC0115D	SUBSCRIBER PROGRAMMING	\$1.00	\$250.00
(Notes)Programming of Five APX6000's					
6	750	SVC03SVC0115D	SUBSCRIBER PROGRAMMING	\$1.00	\$750.00
(Notes)Template Development for APX6000					

Total Quote in USD

\$18,010.00

Thank you for this opportunity to provide this quotation. If you would like to move forward with this purchase, please contact Jenny Edwards at 317-691-1660.

THIS QUOTE IS BASED ON THE FOLLOWING:

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.

Thank you for your consideration of Motorola products.

2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.

3 Purchaser will be responsible for shipping costs, which will be added to the invoice.

4 Prices quoted are valid for thirty(30) days from the date of this quote.

5 Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

November 2, 2012

Greenfield Police Department
116 South State Street
Greenfield, IN 46140
Attention: Joe Munden

Dear Joe,

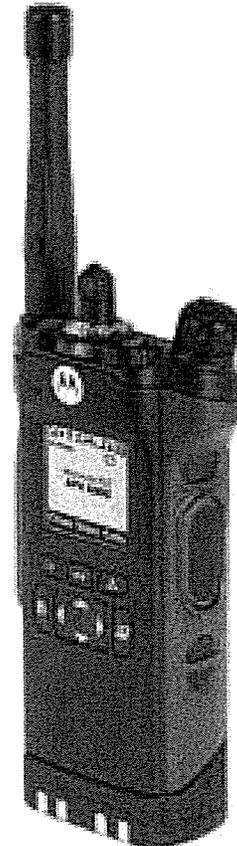
In accordance with your request, Motorola and Emergency Radio Service are pleased to present this proposal for a Motorola 800MHz portable and mobile radios. Because Motorola plans to discontinue the XTS and XTL series of portable and mobile radios, this proposal also includes information and pricing for the new APX series of portable and mobile radios.

APX6000 Versus the XTS2500/XTS5000

The APX6000 portable radio will replace the XTS2500/XTS5000 portable radios when they are no longer available. The APX6000 radio includes all of the capabilities of the XTS radios but also provides additional features and capabilities.

Physical Functionality: The proposed APX6000 includes a top display as well as a large color front display. It has three side programmable buttons, two position concentric switch, three position toggle switch, orange emergency button, and LED indicator. The front display includes three soft keys, four direction navigator, and a home button. This radio is capable of 870 channels. The radio is also IP67 rated for water immersion meaning that it can be submersed in 3 feet of water for 30 minutes without damage and is intrinsically safe (FM).

Enhanced Audio Performance: The XPX6000 is a P25 Phase 2 capable radio that provides the highest audio quality on the market. This radio features a dual side design with two speakers and two microphones. When combined with the digital signal processor (DSP) technology, it provides outstanding noise canceling capability and exceptionally loud and clear audio. The DSP technology identi-



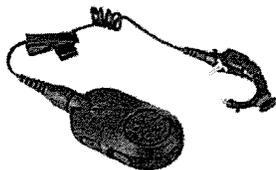
fies and tracks the talker and adapts to their every move while suppressing background noise allowing the radio user to talk to the radio from any direction. The noise canceling algorithm distinguishes speech from back ground noise and aggressively removes the background noise. The advanced noise suppression technology includes a built in feature that minimizes the effect of wind when it hits the microphones. The AMBE+2 vocoder provides the final stages of noise suppression before encoding the digital audio stream and processing the noise free speech.

Impres Charging System: The Impres Charging System is comprised of an Impres charger and an Impres battery. The Impres batteries have an internal computer chip that stores performance information regarding the battery. When the Impres battery is placed in an Impres charger, the charger and battery communicate. The charger uses the performance information to determine if the battery needs to be reconditioned and automatically performs this function as necessary. The Impres Charging System keeps your batteries at optimal condition without human intervention. While the APX6000 uses a different charger and battery, there is an insert that can be used to allow APX6000 batteries to be charged in the XTS5000 Impres charger.

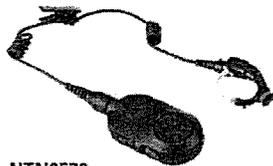


Optional Functionality: You can choose to add additional functionality to the APX6000. These optional capabilities include:

- Bluetooth Software to allow the use of mission critical wireless earpieces for covert communication.



NTN2573
 Mission Critical Wireless Earpiece
 with 9" cable



NTN2570
 Mission Critical Wireless Earpiece
 with 12.5" cable



NTN2571
 Mission Critical Wireless Push-to-Talk, requires APX radio software release 7.11.5

- Internal GPS to support location tracking for greater safety.
- Delta T rugged rating meaning that the radio can be submersed in 3 feet of water for two hours without damage.

The proposed radio ships with an Impres 2000mAH NiMH IP67 rated battery, 3" Belt Clip, Impres fast rate charger, whip antenna, one year warranty.